

The Missouri Alliance for Home Care in partnership with Elizabeth Hogue presents...

How to Establish Essential Preferred Provider Relationships

A 90-Minute Lunch & Learn Audio Conference by Elizabeth E. Hogue, Esq.

Audio Conference • Thursday, June 20, 2019 • 12:00 pm—1:30 pm CST
Encore: June 27, 2019 (Recorded playback available for 24 hours)

Preferred Provider Agreements now seem essential for all types of home care providers; including home health agencies, hospices, HME companies and private duty agencies; in order to establish and/or strengthen relationships with referral sources. The “window” for these Agreements is open wider than ever, but is likely to narrow or close soon so now is the time! What do various types of referral sources, including hospitals, SNFs, ALFs/ILFs and physicians want from their preferred partners? Why should hospice be especially interested in relationships with SNFs? What are key provisions to include in Preferred Provider Agreements? Another important issue is how to “square” Preferred Provider Agreements with patients’ right to freedom of choice. Attend this session to learn in detail how to have effective preferred provider relationships and comply with freedom of choice requirements. Get your questions answered in a Q & A session at the end of the teleconference. Get started now with information from this teleconference!

Presenter: Elizabeth Hogue is an attorney in private practice with extensive experience in health care. Prior to becoming an attorney, she was employed as a personnel manager by Blue Cross-Blue Shield Plan. She studied at the University of Maryland School of Law, concentrating in health law, and gained considerable clinical experience, course work, and employment experience in this area. Following her admission to the Bar, she developed an active practice in health law. She represents clients all over the country. Her clients are professional associations, managed care providers, and institutional health care providers, including hospitals, long-term care facilities, home health agencies, durable medical equipment companies, and hospices. Ms. Hogue gives numerous presentations each year on health-related topics. Her articles are regularly included in trade association publications and other journals. She is a member of the American Health Lawyers Association.

Registration Form

For security reasons, if paying via credit card please fax or mail (not e-mail) your registration form

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Registration Fees Per Connection:

3% Discount applied if paying by check

June 20, 2019 (Live Audio Conference)

MAHC Members—\$159 Check/\$164 Credit Card

Non-Members—\$318 Check/\$328 Credit Card

June 27, 2019

(Encore recorded playback available for 24 hours)

MAHC Members—\$159 Check/\$164 Credit Card

Non-Members—\$318 Check/\$328 Credit Card

TOTAL AMOUNT ENCLOSED _____

Mail Registration & Payment to:

Missouri Alliance for HOME CARE

2420 Hyde Park, Suite A

Jefferson City, MO 65109

Phone: (573) 634-7772 Fax: (573) 634-4374



Cancellations: Refunds will NOT be issued for cancellations received June 18, 2019 (June 25, 2019 for Encore recording) or after and non-paid registrations will be billed full conference price. Cancellations received prior to June 18, 2019 (June 25, 2019 for Encore recording) will receive a 90% refund.

Continuing Education: No CE's will be given for this education session.

How it works: Complete the above registration form and return to the MAHC office by fax, email abby@mahcmail.org or by mail with your payment. Registered locations will receive an email confirmation two days prior to the audio conference with instructions on how to join, access handouts, additional resources, etc. Participate live with an interactive Q&A session via your telephone on June 20, 2019 or wait until June 27, 2019 to listen to the recorded playback.