



HOSPICE NUTS & BOLTS

February 11 - 13, 2025

Daily: 8:00am – 11:30 am CST
A Virtual, Intensive Program
for Hospice Clinicians and Leaders

Hospice Nuts and Bolts is unlike any Hospice 101 or 201 class you have ever attended. This is a virtual, intensive three half-day program presented by WellSky/Corridor powered by WellSky. The program is designed to reinforce the regulatory and compliance components of hospice for all clinicians and individuals in leadership positions in hospice organizations. Each participant will receive a comprehensive resource participant guide packed with an extensive amount of resources and information.



Continuing Education: This activity is eligible for 9.75 nurse ANCC contact hours.

WellSky is accredited as a provider of nursing continuing professional development by the American Nurses Credentialing Center's Commission on Accreditation.



ABOUT THE PROGRAM

WellSky/Corridor powered by WellSky delivers comprehensive training on Medicare's Conditions of Participation for hospice care, including implementation of the new Hospice Outcomes & Patient Evaluation (HOPE) tool. The program covers clinical aspects of the Medicare benefit, including eligibility, recertification, coverage, care levels, and patient status changes.

Participants learn essential documentation requirements across the care continuum, focusing on eligibility verification, care levels, symptom management, and Local Coverage Determinations (LCDs). The curriculum examines the Comprehensive Assessment, Plan of Care requirements, and Interdisciplinary Group (IDG) operations. Facility-based care coordination and respective responsibilities are also addressed.

The program concludes with detailed coverage of Quality Assessment Performance Improvement (QAPI), corporate compliance, risk areas, and regulatory enforcement.

Objectives of Hospice Nuts and Bolts:

1. Understand the basics related to the Hospice Conditions of Participation
2. Define key components of the Medicare Hospice Benefit
3. Identify documentation requirements regarding:
4. Eligibility
5. Comprehensive assessment
6. Recertification
7. LCDs
8. Plan of Care
9. Understand the form and function of the IDG
10. Describe the HQRP and HOPE tool
11. Identify areas of Risk and the entities that enforce compliance



ABOUT THE PRESENTERS

Joanne Ford RN, CDP, HCC

Joanne Ford is a Registered Nurse with over 35 years of experience in the hospice and post-acute setting. Having held many positions, from CNA to Clinical VP for a large nonprofit organization, Joanne understands the challenges of providers from all perspectives. She is particularly interested in improving operations for frontline staff while ensuring revenue goals are achieved. Joanne believes the key to improving quality measures can be found in the way teams communicate with each other and their patients. Joanne is a Certified Dementia Practitioner and CHAP Hospice Consultant. She is currently the Director of Hospice Consulting Services for Corridor/Wellsky.



Sharon Seaton, RN, BSN, CHPN, HCS-O, HCS-D, CCS-HH

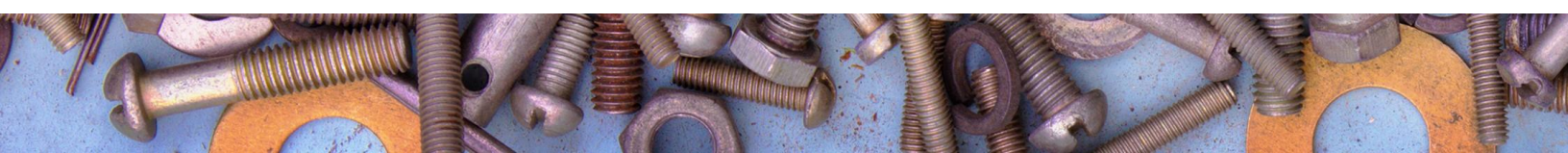
Sharon Seaton, RN, is a Program Manager within Advisory and Outsource Services at WellSky, where she brings over 35 years of healthcare expertise to her role. With advanced certifications including CHPN, HCS-D, HCS-O, and CCS-HH, Sharon specializes in home health and hospice operations, compliance, and education.



In her current position, Sharon collaborates with stakeholders across the healthcare spectrum to develop and deliver targeted educational programs. She works closely with state professional associations and individual agencies to elevate staff expertise, address regulatory compliance needs, and prepare organizations for surveys. Her comprehensive approach includes both reactive solutions for agencies facing citations and proactive strategies to maintain operational excellence.

Sharon's extensive background includes successful roles as a Hospice Administrator, where she achieved 100% program growth, and as a Quality Manager, where she implemented significant cost-saving measures while improving care delivery. Her expertise extends to OASIS review, ICD-10 coding, and the development of effective QAPI programs.

At WellSky, Sharon also contributes to the development and maintenance of industry-supporting publications, including policy and procedure manuals and other compliance tools that help agencies optimize their operations. Her combination of clinical experience, regulatory knowledge, and educational expertise makes her a valued resource in the home health and hospice community.





PROGRAM AGENDA

Day One - Tuesday, February 11, 2025

8:00 - 8:05am **Introductions and Introduction to Program**

8:05 - 9:45am **The Hospice Medicare Benefit**

- Philosophy of the Hospice Benefit
- Core Services
- Determining What is Covered
- The Role of the Ordering Provider(s)
- Face to Face

9:45 - 10:00am **Break**

10:00 - 11:30am **Conditions of Participation: Clinical Aspects**

- Patient Rights
- Initial and Comprehensive Assessment
- Coordination of Services
- Top 10 Survey Deficiencies
- Infection Control

Day Two - Wednesday, February 12, 2025

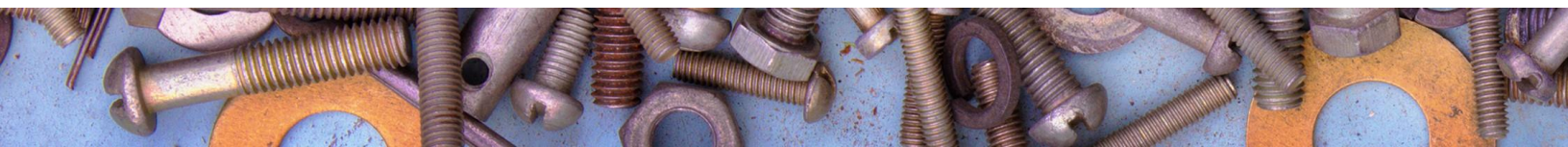
8:00 - 8:15am **Key OASIS Items Interview Painting the Picture (Activity)**

8:15 - 10:15am **Making the Case for Eligibility**

- Documentation and Demonstrating Eligibility
- The Local Coverage Determination Guidelines
- Supporting Prognosis: Making the Case Every Time
- Assessment Prompts
- Discharge and Revocation

10:15 - 10:30am **Break**

10:30 - 11:30am **Diagnosis Coding and Documentation**

- What is Diagnosis Coding and Why is it Important?
 - Why Accurate Coding is Essential
 - Ensuring Your Comprehensive Assessment Gathers the Necessary Information for an Accurate Claim Terminal Diagnosis and Related Conditions
 - Prohibited Primary Terminal Diagnoses
- 



Day Three - Thursday, February 13, 2025

8:00 - 9:15am **Interdisciplinary Group and The Plan of Care**

- Case Study - IDG Decision Making
- Barriers to Effective IDG Meetings
- The Care Planning Process
- Meeting Agenda: Roles and Responsibilities
- Individualizing the POC
- The Role of the Hospice Physician

9:15 - 9:30am **Break**

9:30 - 10:30am **Facility Based Care**

- Coordination of Care
- The POC and Documentation
- Visit Reporting
- The Companion Rule: Roles and Responsibilities
- The Inpatient Unit and GIP

10:30 - 11:30am **Proof of Excellence: Hospice Quality Reporting and QAPI**

- What is QAPI - Building a Culture of Compliance
- HQRP: Outcome Measures, HOPE
- Hospice Care Index
- Performance Improvement Projects

Hospice Nuts and Bolts

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8:00 am – 11:30 am CST

Registration Form

Registration fees cover one individual and one continuing education (CE) certificate (if applicable). Multiple site participation from individuals within your agency will require separate registration.

If paying by credit card please mail or fax your registration form for security reasons

Company _____

Address _____

Phone _____ Fax _____

Name _____ Email _____

Check Credit Card

Name as it appears on card _____

CC# _____ Visa MC Discover Am. Express

Billing Address _____ City, State, Zip _____

Exp. Date _____ CVC/CVV (3- or 4-digit code) _____ Signature _____

Hospice Nuts & Bolts-W

Registration Fees:

3% discount if paying by check

MAHC Members—\$375.00 Check/\$386.00 Credit Card

Non-Members—\$750.00 Check/\$772.00 Credit Card



Mail Registration & Payment to:

Missouri Alliance for HOME CARE
2420 Hyde Park, Suite A
Jefferson City, MO 65109
Phone: (573) 634-7772 Fax: (573) 634-4374
Education@mahcmail.org

TOTAL AMOUNT ENCLOSED _____

Cancellations: Refunds will NOT be issued for cancellations received February 6, 2025, or after and non-paid registrations will be billed full conference price. Cancellations received prior to February 6, 2025, will receive a 90% refund.

Registration Fee: The registration fee covers one individual and one continuing education (CE) certificate (if applicable). Multiple site participation from individuals within your agency will require separate registration. For example: if your agency has paid for 1 participating registration but 3 people from your agency would like to attend and receive CE credit, your agency will need to pay a separate registration fee for all 3 participants. In addition, if your agency has sent in 1 registration but 3 people from your agency register through the Zoom link, your agency will be invoiced the registration fee for the additional 2 registrations. The handouts will be sent to the email address you provide.

Confirmation: Prior to the webinar, you will receive a Zoom confirmation email which will include a join link to access the webinar, a dial-in number and an access code to listen in via telephone. You will also be sent any pertinent handouts if available.

Please note for Continuing Education: This activity is eligible for 9.75 nurse ANCC contact hours. WellSky is accredited as a provider of nursing continuing professional development by the American Nurses Credentialing Center's Commission on Accreditation.

This event will NOT be recorded.