Budget Preparation Tool For MAHC Membership Dues July 1, 2020 — June 30, 2021

<u>Membership</u> dues are based on the combination of Sites and Programs.

Sites: A "site" is a physical location of your company. All sites are considered members.

<u>Programs</u>: If you provide more than one program, you are considered a multiple program member.

Examples of Programs include: Home Health, Hospice, In-Home Services/DSDS, Consumer-Directed Services/DSDS, Private Duty/Private Pay, etc.

How to Determine Your Dues Amount

<u>Calculation of Dues</u>: Determine the Net Operating Revenue for the ALL programs and sites. ("Net Operating Revenue" includes the most recent full fiscal year's revenues, excluding disallowances, contractual adjustments and non-operating revenues such as gifts, bequests, and donations).

Then calculate your Net Operating Revenue for All Programs and Sites.

*Find your dues category in the chart below. This will be the amount you will pay when you renew in July of 2020.

PLEASE NOTE: Members will receive a 2% discount off pricing below if dues are paid by check

Provider Category		Net Operating Revenue					
Site	Program	\$0 - \$999,999 (under \$1 million)	\$1 - \$4,999,999 Million	\$5 - \$9,999,999 Million	\$10 - \$14,999,999 Million	\$15 – \$24,999,999 Million	Over \$25,000,000 Million
One Site	One Program	\$950	\$1,655	\$2,330	\$3,200	\$4,500	\$5,500
Multiple Sites	One Program	\$1,060	\$1,760	\$2,740	\$3,700	\$5,250	\$6,250
One Site	Multiple Programs	\$1,175	\$1,875	\$3,110	\$4,200	\$6,000	\$7,250
Multiple Sites	Multiple Programs	\$1,275	\$1,975	\$3,465	\$4,600	\$6,750	\$8,250

^{*}excludes Private Duty/Private Pay ONLY agencies

'We hope this tool helps you in your preparation for next membership year's dues.

