



Enterprise Fleet Management Affinity Partnership

MAHC and Enterprise Fleet Management (EFM) have partnered together to provide MAHC Members a savings on fleet vehicle operating expenses. MAHC members can work with Enterprise to create a fleet vehicle program based on their specific needs to streamline operations while enhancing employee recruitment and retention.

Frequently Asked Questions

1. What is Enterprise Fleet Management?

Enterprise Fleet Management, a division of Enterprise, manages commercial fleets for businesses across the nation. Enterprise's fleet management services are aimed at reducing overall transportation costs with services including vehicle acquisition, funding, aftermarket equipment, maintenance programs, fuel management, risk management and driver safety, corporate rental, registration, disposal and reporting.

As the nation's largest single purchaser of new vehicles - buying nearly five percent of all new models made in the U.S. each year – Enterprise has more than 1.1 million vehicles currently under their management. In addition to supporting a comprehensive set of environmental initiatives that includes helping customers purchase verifiable greenhouse gas emission offsets, Enterprise pledges to match a portion of each customer's greenhouse gas offset purchases up to a total match of \$1 million.

2. Can I acquire new vehicles through Enterprise Fleet Management?

Yes. Enterprise Fleet Management (EFM) will make sure MAHC members get the greatest incentives possible at the time of delivery. Since Enterprise is the largest purchaser of vehicles in the United States, EFM can offer the best prices on new vehicles.

3. What other services can I get with Enterprise Fleet Management?

Enterprise Fleet Management is a total transportation solution provider. Along with vehicle acquisition, Enterprise offers the following services allowing you to implement a comprehensive turn key solution for your business needs:

Web Dashboard-The new online web dashboard is designed to supplement our annual client review tool and analysis with day-to-day, month-over-month views of your fleet operations.

Maintenance Management-Enterprise Fleet Management provides economical, timely and high-quality maintenance and repairs for business vehicles.

Insurance Enrollment Services-With a comprehensive list of services and a team of dedicated Fleet Insurance Coordinators, Enterprise Fleet Management has the resources and experience to assist you in facilitating claims in a timely, hassle-free manner.

Fuel-One customized card to suit all of your fueling needs authorized for use at most fueling stations around the country.

Mileage Reporting-The online Mileage Reporting tool allows our customers and their drivers to track vehicle mileage by entering the current odometer reading and the amount of personal vs. business miles driven.

Full Maintenance-With comprehensive maintenance plans that are tailored to your needs, Enterprise Fleet Management offers you the piece of mind protection you deserve at a fixed monthly cost.

Vehicle Acquisition-As one of the largest vehicle purchasers in the country Enterprise has more than 1.1 million vehicles under management today. We have developed an extensive network of relationships with all the major manufacturers to help you acquire your fleet vehicles in the most cost effective and efficient manner.

License and Registration-With the convenience of a personal Account Manager, Enterprise Fleet Management will handle the license and registration process - across all 50 states - of your new and old fleet vehicles on your behalf.

Remarketing-Enterprise has a national network of experts to sell your vehicles across all available channels. Our resources and knowledge of reselling allow us to consistently outperform competitors at getting higher returns in a timely manner.

Customizable Web Reports-Online customized reports allow our customers to view their data in a way that best suites their needs.

Client Review Tool-Enterprise Fleet Management ensures that you get a complete review and analysis of your fleet and its impact on your business.

Monthly Vehicle Cost Analysis-Enterprise Fleet Management has created a simple tool that allows you to compare your current vehicle operating cost versus various other options and vehicle choices.

4. How much can I save by working with Enterprise Fleet Management?

In a growing industry that has mostly been serviced through reimbursement programs, Enterprise will provide you with a customized cost effective alternative to reimbursement. Depending on each member's specific needs and situation, members can save 15% or more on vehicle operating expenses. Additional savings can be realized in the areas of recruitment and retention by supplying employees with a company-provided vehicle.

With the current IRS reimbursement rate at .55 per mile, reimbursement serves as a large business expense. This expense is seldom enough to cover the expenses of an employee vehicle cost/repairs which are purchased at a retail level. Company provided vehicles acquired at wholesale levels through fleet management companies as well as ancillary programs attached to them allow companies to have significant savings.

5. What is the best way for MAHC members to contact Enterprise Fleet Management?

Please contact John Schaper at: (314) 889-8528 or e-mail:
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